

# Development

---

**T**he Council is deeply grateful to all donors and volunteers whose support made possible many of its activities. Generous gifts and grants from individuals, foundations, and corporations contributed to the financial strength of the institution and enabled it to expand its key programs and launch new initiatives. New and ongoing support provided financial backing to numerous projects conducted by the Council's Studies Department, as well as its Meetings, National, and Membership programs. In addition, a number of noncash goods and services from members and friends provided important assistance. Special thanks go to the volunteers who helped the Council immeasurably in reaching our fundraising goals.

## The Annual Fund

---

Annual Giving—the Council's Independence Fund—this year rose to its highest level ever at \$2,826,350, from 1,661 donors, or about 44 percent of the membership. Sixty-three members increased their gifts through corporate or foundation matching gift programs. Major contributions from the Council's Harold Pratt Associates (HPAs), who give \$10,000 or more annually, and Chairman's Circle members of the HPAs, who contribute \$25,000 or more annually, account for 68 percent of the annual fund total. HPA fundraising efforts were assisted by volunteers from the Council's Board of Directors and Corporate Affairs and Development Committee. Term member giving was also on the rise this year, with 39 percent of term members participating. Rebecca K.C. Hersman and R. Keith Walton wrote letters to their term member colleagues, with follow-up help by a team of volunteers. Donors to the Annual Fund are listed on pages 73–79.



*Douglas Dillon and David Rockefeller at the May 9, 2001, Dinner to Commemorate the Naming of the Douglas Dillon Room.*