

COUNCIL *on* FOREIGN RELATIONS

58 East 68th Street, New York, New York 10065
tel 212.434.9400 fax 212.434.9800 www.cfr.org

James P. Dougherty

James P. Dougherty is an adjunct senior fellow for business and foreign policy at the Council on Foreign Relations (CFR), where he directs the Roundtable on Technological Innovation and American Primacy. He is also the CEO of BrantPoint, a subsidiary of Whitney and Co., which makes investments in enterprise technology companies. His areas of expertise include international political economy as well as technological innovation and foreign policy.

Previously, Mr. Dougherty ran global operations for Gartner, with a profit and loss responsibility of over \$900 million. Prior to Gartner, he was CEO and chairman of IntraLinks. Mr. Dougherty took the company from a negative cash flow of \$4 million per month in 1999 to profitability in 2002. IntraLinks raised \$50 million in private equity in the first quarter of 2001 and increased revenues by over 500 percent during that time. Previously, Mr. Dougherty was CEO of Prodigy's software company and general manager of Lotus's internet division.

Mr. Dougherty has been a member of the Foreign Policy Association's board of directors for the last fifteen years. He has an MA in international political economy from Columbia University and serves on the board of directors and advisory board of several technology companies. He lives in Pleasantville, New York, with his wife and three children.

Communications and Marketing

NY: +1.212.434.9888 DC: +1.202.518.3419